10/23/2020 Colin Guinn | LinkedIn



Colin Guinn · 2nd in

Founder at Guinn Partners

Austin, Texas, United States · 500+ connections · Contact info



**Guinn Partners** 



The University of Texaustin

# Experience



### Founder

**Guinn Partners** 

Mar 2017 - Present · 3 yrs 8 mos

Guinn Partners is an experienced go-to-market consulting firm specializing in technology products. We have decades of experience taking products to consumer, commercial, and government markets with extensive specific expertise in robotics and unmanned platforms. We provide a spectrum of scalable services from go-to-market planning to lead generation marketing to product development. Our ideal partners are companies who have exciting product ideas and want a proven team of complementary experts to help develop, market and sell products at a fraction of the cost and time of building an in-house team from scratch.

...see mor



## **Founder**

Hangar Technology

Sep 2016 - Present · 4 yrs 2 mos

I am one of the founders of Hangar, the world's first robotics-as-a-service data acquisition platform, helps firms dramatically increase efficiency, showcase content and integrate more actionable insights into their workflows. Hundreds of Hangar clients manage portfolios, track projects, and showcase property locations with our premium aerial data software pr...see mor



#### CRO

3D Robotics

Feb 2014 – Sep 2016 · 2 yrs 8 mos Austin, Texas Area

3D Robotics develops innovative, flexible and reliateveryday exploration and business applications.

3DR's UAV platforms capture breathtaking aerial i



### **CEO**

**DJI Innovations** 

Nov 2010 – Feb 2014 · 3 yrs 4 mos Austin, Texas Area

DJI is the global leader in developing and manufactions cinematography systems for commercial and recrephotography and videography accessible for professed hobbyists.



#### Owner

**Build Design Print** 

Oct 2007 - Mar 2010 · 2 yrs 6 mos

# Education



## The University of Texas at Austin

Bachelor of Science (BS), Communication and Me 1999 – 2003



## **University of Miami - School of Business**

1998 - 1999

# Skills & Endorsements

### Marketing Strategy · 99+



Endorsed by Pete Monfre and 2 others who are highly skilled at this



Endorsed by 2 of Colin's colleagues at Harachnology

Leadership · 99+

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